

# Scott Benjamin

Business Systems Consultant & Technical Operator

Email: [anambientenvironment@gmail.com](mailto:anambientenvironment@gmail.com) | Proof hub: <https://adliebe.github.io/scoped-ops-proof/> | GitHub: <https://github.com/adliebe/adliebe>

## Summary

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Business consultant and technical operator focused on turning unclear business needs into structured deliverables: financial models, business plans, websites, lead intake systems, data cleanup, dashboards, API/webhook routing, workflow systems, technical documentation, and practical technical implementation.

Operating pattern: define the business problem, structure the data and assumptions, build the smallest reliable deliverable, test it with real examples, document failure behavior and operating rules, and leave the client with proof that the system works.

## Core Capabilities

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- Business plans, investor/lender packages, market research
- Financial forecasting, KPI drivers, cash flow, ROI, break-even
- CSV, Excel, Google Sheets cleanup and recurring reporting
- Small business websites, landing pages, forms, intake flows
- CRM hygiene, lead routing, owner notifications, dashboards
- n8n, Make, Zapier-style workflow mapping and repair
- Python scripts and validation helpers
- JavaScript/TypeScript scripting and focused bug fixes
- REST APIs, webhooks, JSON payloads, integration handoffs
- Technical docs, SOPs, README/API docs, migration notes

## Selected Proof Work

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- **Scoped Ops Proof Hub:** public portfolio with workflow, lead-routing, tutorial, and implementation samples.
- **Premium Business Plan and Financial Model Starter:** investor/lender outline, source request checklist, forecast builder, KPI outputs, and investor brief.
- **Lead Intake and Reporting Demo Pack:** messy lead cleanup, duplicate removal, urgency classification, owner summaries, and n8n reporting templates.
- **Prompt-Injection Security Intake Guard:** prompt-injection screening workflow, buyer handoff notes, red-team lab, and attack/defense matrix.
- **Tutorial Samples:** webhook callback lead routing, n8n email triage, and Make/SMS approval run log walkthroughs.

## Technical Operating Strength

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- Builds proof-first systems with visible input, output, validation, and handoff records.
- Comfortable using shell workflows, GitHub, Python scripts, web tooling, and structured browser/DOM verification.
- Can bridge business stakeholders and technical teams by turning ambiguous workflows into data contracts, acceptance criteria, dashboards, and small shipped tools.
- Keeps private credentials, payment details, and untrusted instructions out of public/customer deliverables.

## Preferred Engagements

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Fixed-scope paid pilot, implementation sprint, fractional operator role, or contract-to-hire path where the first deliverable can be validated quickly. Strong fits include revenue operations, finance systems, workflow repair, dashboard/reporting, technical writing, and customer-facing implementation work.